

Message Text

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PAGE 01 BONN 11363 082132Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----112367 090702Z /13

R 082119Z JUL 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 9681
USMISSION USBERLIN
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL MUNICH

UNCLAS BONN 11363

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - PHOENIX WATER REFINING &
ENGINEERING, PHOENIX, ARIZONA.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

HAGER & ELSAESSER
MARTIN-LUTHER-STR. 111
D-1000 BERLIN 62, GERMANY
CONTACT: MR. THOMAS, EXECUTIVE OFFICER
PHONE: 030-874 47 79
COMMENT: COMPANY, A MEDIUM-SIZED DISTRIBUTOR OF WATER
REFINING EQUIPMENT IN WEST BERLIN, WAS ESTABLISHED IN
1958; EMPLOYS 20. PRICES AND DELIVERY TERMS ARE DECISI-
VE MARKETING FACTORS FOR THESE PRODUCTS HERE. COMPANY
OFFERS GOOD PROSPECTS FOR DEVELOPING NEW PRODUCT LINES
IN THIS MARKET. BANK REF: BERLINER BANK AG,
HARDENBERGSTR. 32, D-1000 BERLIN 12.

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GTS GERMAN TECHNICAL SERVICE
KIRCHSTR. 57
5216 NIEDERKASSEL 2
CONTACT: P. WEISER
PHONE: 2208 - 750
TELEX: 8874522
COMMENT: FIRM ESTABLISHED 1970, EMPLOYS 5. FINANCIAL

REFERENCE: KREISSPARKASSE, 5000 KOELN. GOOD
REPUTATION.

RICHARD WALTER INDUSTRIEVERTRETUNGEN
GUSTAV-KAYSER-STRASSE 14
D-6350 BAD NAUHEIM
CONTACT: WOLFGANG WALTER
PHONE: 06032-3991
COMMENT: THIS DISTRIBUTOR/SALES AGENT IS SPECIALIZED
IN WATER TREATMENT EQUIPMENT AND APPARATUS; HAS AL-
READY CONTACTED THE U.S. COMPANY IN WRITING FOR
FURTHER DETAILS.

HAMANN, WASSERTECHNIK GMBH
SEEVETAL 2
A.D. HOEFEN 15
CONTACT: MR. HAMANN
PHONE: 040/7684765
COMMENT: MEDIUM-SIZED FIRM. ALREADY DEALS WITH
SIMILAR ITEMS OF WATER FILTRATION AND PURIFICATION
EQUIPMENT.

BICK-WASSERTECHNIK GMBH
KROEGELSTEINERSTRASSE 13
D-8000 MUENCHEN 60
CONTACT: HERR BICK JUNIOR, MANAGER
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PHONE: 089/8714517
COMMENT: FIRM WAS FOUNDED IN BEGINNING OF 1952.
REPORTEDLY DEVELOPED WELL AND MAKES SATISFACTORY
PROFITS. EMPLOYS 4 PERSONS AND ADDITIONAL 3 SALESMEN.
FIRM IS SMALL BUT HIGHLY CAPABLE AND CAN UNDERTAKE
SERVICING. GERMAN FIRM IS INTERESTED IN EXPANDING
ITS SALES PROGRAM BY ADDING U.S. PRODUCTS. MR. BICK
WANTS MORE DETAILED INFORMATION AND WHOLESALER PRICE
LIST.

FA. HELMUT KOEHLER
-GASTRONOMIE-GERAETE-CENTER KOEHLER
TURMSTRASSE 3
8702 KIST/UFR.
CONTACT: HERR KOEHLER, MANAGER
PHONE: 09306/717
COMMENT: FIRM ESTABLISHED IN 1965, EMPLOYS 8 PERSONS.
REPORTEDLY MAKES GOOD PROFITS. FINANCES ARE SAID TO
BE SOUND AND OBLIGATIONS MET PROMPTLY. FIRM IS
CONSIDERED TO BE A SUITABLE BUSINESS PARTNER.
APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Sent Date: 08-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BONN11363
Document Source: CORE
Document Unique ID: 00
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Expiration:
Film Number: D770244-0620
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770779/aaaacqug.tel
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Litigation Codes:
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Office: ACTION EUR
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Page Count: 3
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Review Action: RELEASED, APPROVED
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Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - PHOENIX WATER REFINING & ENGINEERING, PHOENIX, ARIZONA. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/e8e7146f-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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